

Tensile Team on the Indian Factory Floor.

We work two sides of the same factory floor:

Indian manufacturers come to us for marketing, training, ERP, procurement & financial services.

Overseas buyers come to us for Procurement, audits, inspection, documentation and complaint closure.

WHO WE ARE

Providing Business Solutions.

Tensile India works both sides of one supply line. We help Indian manufacturers build the systems and the market position that make them exportable, and we help overseas buyers source from those same plants with the verification and import decision needs.

We hold no margin on the goods. Procurement is a mandate with a defined fee, audits and inspections are priced per assignment, and we do not resell software. Our engineers work on site across the Faridabad, Rohtak, Ludhiana and Delhi NCR clusters.



No margin on the goods

Fixed fee or retained mandate. A shortlist is never shaped by which supplier pays us more.

Independent of every plant

Tensile India is not owned by, and not paid by, any factory we audit.

On the floor, not at a distance

The engineer who plans the work runs it and finishes it. Nothing is passed to another desk.

One Factory Floor, Two Kinds of Client.

Indian manufacturers engage us to build capability. Overseas buyers engage us to verify it. Every service below is engageable on its own.

DOMESTIC

For Indian Manufacturers

Hands-on support to upgrade plant capability, systems and market reach.

Marketing Consultancy

Positioning, go-to-market planning and channel development.

Vendor Procurement

Vendor sourcing, negotiation and ongoing management.

Corporate Training

Core tools, quality systems and supervisor development.

ERP Solutions

Process mapping, system selection and rollout.

Financial Services

Audit, taxation and financial statements for manufacturers.

OVERSEAS

For International Buyers

Independent engineering oversight across every shipment from India.

Managed Procurement

Managed sourcing from India, run end to end.

Company Audits

Independent assessment of the plant, on site.

PDIR

Pre-dispatch inspection before the container is sealed.

Documentation

Certificates and export papers, verified and reconciled.

Complaint Analysis

Root cause traced at the plant that made the part.

What We Deliver Domestically.

Our practices, each engageable on its own. Every scope is written with named deliverables, a fixed timeline and a consultant who owns it.



Marketing Consultancy

DOMESTIC

Positioning, go-to-market planning and channel development.

- Market entry and segmentation studies
- Channel strategy: direct, distributor, OEM
- Capability decks and RFQ responses



Procurement

DOMESTIC

Sourcing, negotiation and vendor management, run as a controlled process.

- On-site vendor pre-qualification
- Quotation levelling and should-cost
- Vendor scorecards and dual sourcing



Corporate Training

DOMESTIC

Shop-floor and management capability building, delivered by practitioners.

- Professional behavior & workplace etiquette
- Communication skills
- Teamwork & collaboration



ERP Solutions

DOMESTIC

System selection, process mapping and implementation oversight.

- Enquiry to dispatch process mapping
- Vendor neutral system evaluation
- Master data cleanup and cutover



Financial Services

DOMESTIC

Audit, taxation and financial statements for manufacturers.

- Statutory, internal and tax audits
- GST compliance, returns & reconciliation
- Financial statements & bank project reports

Deliverables, Duration and Terms.

Each practice is scoped with named deliverables before work starts. Nothing is billed against a percentage of your spend.

Practice	Deliverables	Typical Duration	Engagement
Marketing Consultancy	Market study, positioning brief, channel plan	6 Months	Project or retainer
Procurement	Vendor shortlist, levelled quotes, landed cost sheet	1 Week	Mandate fee, no spend commission
Corporate Training	Course material, competency assessment, certificates	1 to 5 days per module	On-site, blended or train the trainer
ERP Solutions	Process map, requirement document, go-live report	4 to 6 Months	Vendor neutral oversight
Financial Services	Audit report, filed returns, financial statements	Annual cycle or per assignment	Retainer or assignment fee

We hold no margin on the goods.

Every service is priced as a fixed fee or a retained mandate. A shortlist is never shaped by which supplier pays us more.

What We Deliver Overseas.

Five services, ordered the way an import actually moves: source it, qualify it, inspect it, paper it, and close it out when something fails.



01

Procurement

SOURCING FROM INDIA

Managed sourcing out of India, run as a controlled process rather than a search.

Deliverable

Vetted shortlist, levelled quotes, landed cost sheet



02

Company Audits

ON-SITE, INDIA

Independent assessment of the plant before you place the order, or after you start to doubt it.

Deliverable

Scored audit report, photo evidence, corrective actions



03

PDIR

PRE-DISPATCH

The last independent check before a container leaves India, reported in 48 hours.

Deliverable

Digital PDIR dossier, photo record, measured data sheet



04

Documentation

EXPORT & COMPLIANCE

The document set that clears customs and satisfies your own quality system.

Deliverable

Verified document dossier, certificate reconciliation



05

Complaint Analysis

POST-SHIPMENT

Root cause investigation carried out at the plant that made the part.

Deliverable

8D report, containment record, closure verification

How Each Service Is Contracted.

Every line runs per assignment or as an annual programme. Scope, deliverable and turnaround are fixed before the first visit.

Service	Deliverables	Typical Duration	Engagement
Procurement	Vetted shortlist, levelled quotes, landed cost sheet	1 – 2 weeks to first shortlist	Mandate fee, no spend commission
Company Audits	Scored audit report, photo evidence, corrective action plan	1 to 2 days on site, report in 1 week	Per audit or annual programme
PDIR	Digital PDIR dossier, photo record, measured data sheet	48 hours from inspection to report	Per lot, per container or annual
Documentation	Verified document dossier, certificate reconciliation	Issued per shipment	Per consignment or annual
Complaint Analysis	8D report, containment record, closure verification	Containment in 72 hours, closure in 2 to 4 weeks	Per complaint or annual programme

Send the specification and we will confirm scope and auditor competence before the first visit.

Products We Work With.

Four product families run through every service we offer, from sourcing the factory to inspecting the shipment.



Fasteners

Bolts, nuts, screws, washers and studs, standard and to drawing.



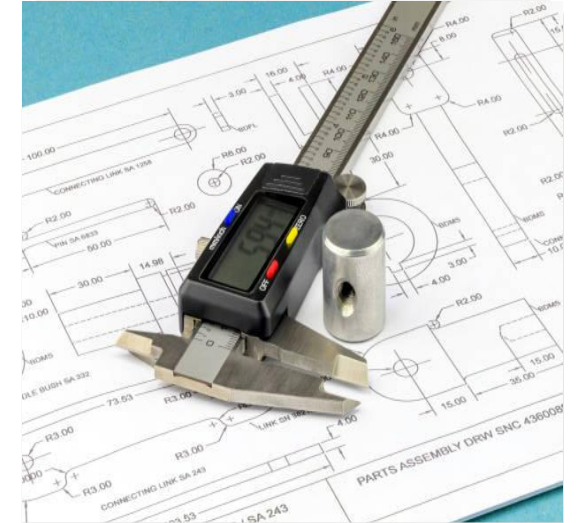
Machined Parts

Turned, milled and ground components made to your drawings.



Automotive Components

Parts for OEM and aftermarket assemblies, built to IATF standards.



Special Parts

Non-standard parts made to sample or drawing, small lots and large.

How We Work on Every Enquiry.

Four things we do on every job, whether you are buying parts or supplying them.

01

Our Engineer Is on Site

Our engineer stands on the plant floor and sends back photos and real measurements.

02

We Check It Ourselves

Nothing passes on a form the supplier filled in. We check dimensions, heat treatment and plating in person.

03

We Follow Up Until It Is Fixed

We keep a problem open until the next production lot proves the fix worked.

04

One Team From Start to Finish

The same people who plan the work also run it and finish it. Nothing gets passed to another desk.

A Searchable Directory of Verified Indian Factories.

We have audited many factories across India and still we are in process of adding more. Search our trusted supplier list before you contact anyone.

Verified plants, free to search

- Machine specifications, capacity and lead times
- Live audit scores and certifications
- Searching and reading audit scores costs nothing
- Listing requires a passed on-site audit

Search by the Part You Need

Sorted by what each factory actually makes: cold heading, forging, machining, stampings and more.

See the Machines and the Capacity

The presses and lines on the floor, the tonnage, the gauge calibration records and the lead time being quoted now.

Every Listing Is Kept Current

We go back to each factory and update the machines, certificates and lead times. Stale listings are marked.

Read the Audit Report First

Every factory carries a Tensile score from a visit by our engineer, next to its ISO 9001, IATF 16949, CQI-9 and CQI-11 status. Audit reports come with a cost.

Build a Shortlist and Make Contact

Put the plants you like side by side. When you are ready, ask us for a fresh audit or send your drawing straight to the floor.

Ask for a Bulk RFQ

Send one request across your whole shortlist and we run it through the plants for you.

A few Trusted Suppliers We Have Audited.

Capability data is self-declared by each facility and verified on audit. Scores come from a visit by our own engineer.



Audit score

97.5

Amaira Global

Faridabad Hub · High Precision Stampings & Shims

IATF 16949

ACTIVE PRODUCTION



Audit score

98.4

Chaba Automatics

Rohtak Hub · Precision Dowel & Pull Dowel Pins

IATF 16949

IMMEDIATE SLOT



Audit score

96.8

Growell Fasteners

Ludhiana Hub · Cold Forged Fastener Specialist

IATF 16949

IMMEDIATE SLOT



Audit score

100

Jangra Engineering Works

Rohtak Hub · Hot/Cold Forging & Precision Machining

ISO 9001



Audit score

100

Ridhi Fasteners

Rohtak Hub · Industrial Fasteners & Forging

ISO 9001

QUEUE: 4 DAYS



Audit score

98.6

Arun International

Ludhiana Hub · Allen Key & Hex Bolts, Cold Forging

ISO 9001

IMMEDIATE SLOT

The People Behind the Standard.

A multi-disciplinary team of trainers, systems engineers and chartered accountants dedicated to your supply chain.



THE VISIONARY LEAD

Pradeep Kumar

Principal Consultant · MBA, MCA

26 years in automotive fasteners across Sterling Tools, Mohindra Fasteners, Kadimi International, Rohtas Fasteners and Singla Forging.

“I am dedicated to helping Indian manufacturers expand their presence in global markets while enabling overseas customers to easily connect with reliable and trusted Indian suppliers.”

26

Years in fasteners

5+

Tier-1 organizations

MBA / MCA

Credentials



Dr. Archana Gupta

Corporate Trainer · PhD, MBA

CORPORATE TRAINING

SKILL DEVELOPMENT

Over 20 years of corporate training across leading Indian organizations. She designs the programmes that keep supplier teams disciplined on quality systems, documentation and audit readiness.



Bhavy

ERP Systems Specialist · B.Tech

ERP

SYSTEMS INTEGRATION

Owns the digital backbone of the sourcing gateway, mapping supplier master data, order milestones and inspection records into one system, so a buyer overseas reads the same production status our team reads on the floor.



Rajesh Kumar

Chartered Accountant · B.Com, FCA, DISA, ICAI

AUDIT & ASSURANCE

TAXATION

Over 23 years of statutory, internal and tax audits for banks and companies, alongside GST special audits and financial reporting. He leads the financial services practice.

Talk to us:

A tolerance nobody can hold, a supplier who keeps missing dates, or a plant that has outgrown the way it sells. That is the conversation we want.

TECHNICAL ENQUIRIES

team@tensile-india.com

Drawings, RFQs and audit scopes.

PRINCIPAL CONSULTANT

Pradeep@tensile-india.com

10:00 to 18:00 IST, Monday to Friday.

WHATSAPP BUSINESS

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Shipment status and PDIR queries.

WEBPAGE

www.tensile-india.com

Partnership, press and hiring.